LOU GALLEGOS

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Talked about preemptive strategy "icing down" key people in NW - key people, their money and their friends' money. Profiles on all possible candidates and preempt them. with people like Alexander and Campbell. Get these guys to commit selves and money.

He fears an Anaya victory - Pete's opponent will come out of Anaya's camp and will be a fiscal conservative with liberal social record. He will run by saying--I'm a fiscal conservative with a heart. Dom. says he has a heart, but where is it.