## RICH ARENBERG

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He said he meissed in my manuscript high intensity of Senate compared to House. When he said they went 24 hours a day in Alaska I asked if he was settling down now. "If you take the Alaska period as 100%, there is no time when this office does not run at 85%. That's one of the biggest differences between the House and the Senate."

"Most politicians build walls and say this is my constituency and these are my views and any solution to problems must be solved within these walls. Paul doesn't do that. He doesn't see things that way. He'll follow his instincts wherever they take him without regard to walls."

"There's no difference between the private person and the public person. What you see in public is the same thing you see in private. All the things he said in your paper I've heard him say a hundred times. When we get in a room and close the door, I'll say, now we're going to see the real Paul Tsongas. But it's the same as it was before we closed the door. He just says what he thinks, to anyone anywhere. It drives me to distraction sometimes. He doesn't have to go to the Bnai Brith and tell them what a bad guy Begin is."

"In the '78 campaign, it was allright for him to say he would deal with a few issues—his 3 issues, or his five issues as he said over and over again—you could presume that the other issues would be taken care of. You can get away with it in a campaign or in the Senate. But when you plan the flag and say follow me, then you can no longer presume that the other issues will take care of themselves." He was talking about Paul's neglect of the human issues. He tried to get him to talk about one 'human' issue in the book.

He thinks Paul could be vulnerable on Carter terms that he'll lose any constituency that cares about him strongly.

Paul very rational. Thinks he can explain. Rich worries about lack of old liberalism in Paul. When he told Paul that for the last time, that there ought to be some evidence of concern for poor people, Paul said 'that's another book.' He said he thinks PT sees him as "old liberal" on the staff. Says he and Dennis went to Paul and make him change last chapter.

He thinks Paul acts by instinct and ourage and doesn't lay out a problem and solve it. He's not cerebral; he moves by experience. Ist part of book has a lot of the key to PT in it. That is the effect of un experience. He has good relations with enemies and that's part of his willingness "to" follow on an argument to its conclusion. without regard to where it leads.

That idea is strong with Rich--that Paul has good instincts, and no "walls" around him, and courage to ta take new positions.

But Rich is concerned that Paul has cut himself loose too much from the old liberalism. He really doesn't like him talking about "new liberalism."

Thinks he should talk about new Democratic strategy for dealing with old problems.