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RICH GALEN

September 24, 1981

I dropped by to have an early AM coffee with Rich and found it was his last day in the office--although he will be on the payroll for a month.

He stayed
"This is my last day in the office. My fingers began to get itchy to do some campaigning. I love the politics side of things but not the governing side. And the two have nothing whatever to do with one another. What it takes to get elected has nothing to do with what it takes to govern once you get here. I'm fed up with the governing bullshit. Getting here was fun, but when it comes to figuring out what it takes to get elected has nothing to do with what it takes to govern once you get here. I'm fed up with the governing bullshit. Getting here was fun, but when it comes to figuring out where to get 16 Billion more out of the budget, let someone else figure it out. There really are two types of people--one type that is good at politics and one type that is good at governing. The same thing is true in business. You have the entrepreneurial types--living at LTV is an example or Ross Per . They built their companies but they were terrible at running them once they got to be big organizations. They both got kicked upstairs. The two processes have absolutely nothing to do with each other."

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He came back to the theme again. "Our staff has undergone a metamorphosis. When I leave there will be only one person left who was connected with the campaign--Patty Craig. And it has aged. During the campaign, I was the oldest person, except for Shirly Burford. I was 32. The three major people we have hired for the legislative staff are older. And they are completely different. They know everything about their subjects. I love to listen to them; they know so much. But not one of them would last for half an hour in the campaign. As it is they have difficulty working in shared

offices with all the noise and commotion. On the other hand, Mark Miles came in here from the campaign to be AA and he couldn't function. He absolutely couldn't. He left, went to work for us back home, didn't like that and and isn't connected with the organization at all anymore."

We talked about his decision to get a piece of the action in House campaigns--which will average 500,000.

"I think it's now possible to elect a candidate, by television, without ever having him leave the house. Well, I guess that's not quite right. You need to get him out for the press. He has to go to Evansville to get publicity--but, again, it's the media that does it. You don't go to the K of C Hall. You don't do anything of any importance after 3:00 in the afternoon because it won't get on the media. You have to keep the candidate busy. You don't want him sitting around thinking about the campaign. That's another reason for getting him out."

I asked about strong supporters being wooed by contact and he said "What were our major organizational supporters, the right to life and the fundamentalists. We had people on our staff to keep them happy. And we had people to keep the party organization happy--someone they could call to tell them what to do. But as far as any cadre of volunteers who made Dan and thought Dan Quayle was 'the greatest thing' since toast, we didn't have any of that. It was ideology."

He agreed that this was Senate more than House. "People who knew him when he was in the House call him Dan. But people who have known him only since the Senate call him Senator or the Senator. I think people see the two offices differently. The congressman is the guy who may have had a drink with you in the local bar or gone bowling with you. The Senator hasn't and people don't expect him to."

no CETA
Says budget is most interesting to Dan, that he will have to do something about CETA and that armed services is problemmatical. "We went out to look at the AWACS plane yesterday. Dan was bored with the whole thing. He doesn't like the toys. So if you don't like the toys, what are you doing on AS? He likes the policy aspects. Do we need a SAM missile site within reach of the Polish border. But he doesn't care how a SAM missile works. Our staff guy on AS knows all ^{about} the machinery. But Dan doesn't care. So Armed Services has gotten kinda shut out."

Yuth
"He goes in fits and starts. He has a short attention span anyway. He's like a timsharing computer. You line up to get your input in and then you don't know whether he'll ever be interested in what comes out. He'll get interested in something, wherever it comes from, and the whole staff will get into motion. But he may forget it and not ask about it for a long time afterward. Then one day he may say, 'Whatever happened to such and such.' And the whole staff will stop everything and go back to that problem."